

Residential Walkabouts and Lemonade Stands

Two popular ways of selling product in-hand to the public are residential walkabouts and “lemonade stands,” from the time Girl Scouts receive their ordered nuts through November 22. Girl Scouts and supervising adults must follow GSGLA safety guidelines, which may be updated throughout the program.

Residential Walkabout: A door-to-door (wagon) sale in a **residential** area.

Lemonade Stand: set up a simple “lemonade” type stand to sell only on the property where the Girl Scout resides, or that of someone they know, as their city and/or homeowners’ associations permit. Troops may order additional product to support these sales avenues. Check also with your SUFPC to see if the service unit has any additional product that can be sold.

- Girl Scouts must be accompanied by caregivers at all times.
- If a customer isn’t home, a Girl Scout may leave a customized doorhanger or personalized business card at the door for the customer to contact the Girl Scout’s caregiver (available for printing from M2OS).
- Girl Scouts/adults are not allowed to sell on sidewalks/street corners or in commercial areas.
 - Girl Scouts found selling in a commercial area (i.e. in front of a store or other non-residential area) will risk losing proceeds and rewards.